From:	thomas yuen
Sent:	Monday, September 02, 2019 7:48 PM
To:	Evan Wagner - Consultant
Subject:	Re: Reference Letter Request

To whom it may concern,

I met Mr. Evan Wagner a few years ago in a massive CAD migration project for a very large cable provider. Evan worked as the subject matter expert for the cable provider. Evan demonstrated his expertise and leadership in cable design and CAD. In addition, his hands experiences in software design and principles had impressed me.

In the last few months, Evan and I are working together in the telecom industry again. Evan impressed with knowledge in the CAD and telecom. He managed a team of field engineer. Evan had delivered excellent result. Evan demonstrated his in-depth technical know-how, outstanding leadership and great attention to details in every aspect of every project.

Mr. Evan Wagner's great work ethics and his willingness to go beyond the call of duty are major contributions to the success of our projects at Apex.

I am honored to be his professional reference. It is my privilege to recommend Mr. Evan Wagner for any positions for any companies without reserve whatsoever.

Should you need more information about Mr. Evan Wagner, please feel free to contact me at 678-361-5208.

Best regards,

Thomas Yuen
Chief Solution and Technical Architect

On Monday, September 2, 2019, 08:58:12 PM EDT, Evan Wagner - Consultant <e.wagner@techdd.com> wrote:

Hello Thomas,

Hope this email finds you well & that you had a good holiday week-end,

In the past you have been ok with my listing you as a reference on my resume, and again I thank you for that. I'd like to now impose on you for one more favor. A reoccurring roadblock I run into in my job search is that most career sites don't want to contact references; they'd rather have me submit/attach a "Letter of Reference" from my references. So now I'm hoping I can impose on you a bit more for a letter of reference. I'm not going to tell you how to compose, format, or deliver it, but if this is helpful I'm good with you putting it in a email and I'll convert the email to pdf and use that as the reference letter.

Lastly, if you're apprehensive about this in anyway please let me know. It's ok, I understand, and I won't take it personal. All I ask is that you let me know if you don't want to do the letter and/or if you'd like me to remove you as a reference on my resume.

Unfortunately, most of today's job sites, whether it's a "Indeed.com" type site or an individual company's "Talent Network", make me rebuild my resume on their site because they're using computers to scan, review, & evaluate resumes before any human eyes ever see it. It's called Applicant Tracking Systems (ATS) and it really sucks for those of use looking for work as we have to get past the computers first. And I have no idea if my application is being rejected by the computers if there are no "reference letters" attached at those sites that are asking for them.

Here's just a couple of articles about ATS if you're interested;

https://www.themuse.com/advice/beat-the-robots-how-to-get-your-resume-past-the-system-into-human-hands

https://www.cnbc.com/2019/06/17/heres-how-to-please-the-resume-scanning-robots-before-they-reject-you.html

So, in closing, any help is very much appreciated as I know that both your professional & personal time is valuable to you.

Thank you very much,

Evan Wagner

Telecommunications Engineering & Drafting:

RF & Fiber Engineering/Design, Drafting, AutoCAD,

CAD / GIS / OSP Standards, & Project Management.

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